CUSTOM ERP

Sheng Qian CPA × EZAT architecture & security team

EasyONE Solutions

by SHENG QIAN CPA × EZAT

Enterprise-grade custom ERP — at a reasonable price.

Accountants and an architecture & security team tailor sales, purchasing, inventory and costing — plus bookkeeping, payroll, tax and reporting — to the way you work.

Premium service · fair price

- Eight modules in one loop, one source of data
- Tailored to your process, not the other way round
- We migrate the data; parallel run until it ties
- AI built in: queries and automation
- Accountants × architecture & security, one accountable team



Sales · Purchasing · Inventory · Costing · Bookkeeping · Payroll · Tax · Reporting

THE GAP

Big ERP is out of reach, off-the-shelf can't fit your process

Mid-sized companies get stuck in the middle: too complex for off-the-shelf software, not big enough to justify a large-scale ERP.

Large-scale ERP

e.g. SAP, Oracle

- ✕ **High up-front implementation and customization costs**, consultants billed by the hour
- ✕ **High annual license, maintenance and upgrade fees**
- ✕ **Long time to go live**, often with a dedicated IT team to maintain it

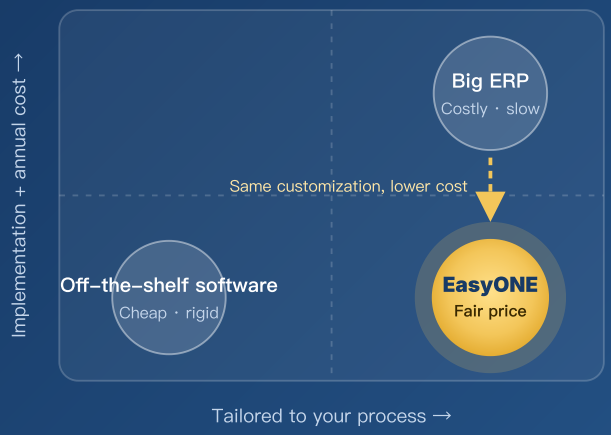
Powerful, but too heavy an investment for mid-sized companies.

Off-the-shelf software

e.g. QuickBooks, SOS Inventory, Zoho

- ✕ **Your process bends to the software** — you can't keep your own way of working
- ✕ **Can't handle special or complex cases**: process costing, consignment stock, multi-currency matching, group reporting
- ✕ **Data ends up back in Excel**; several apps plus spreadsheets get messier every month

Quick to start, low cost, but standardized — it falls short once your process is unusual.



WHERE EASYONE FITS

Enterprise-grade customization, at a reasonable price.

- ✓ **Built around your process**: map your process first, then tailor the system
- ✓ **Not from scratch**: proven, running modules; we build only what's unique to you
- ✓ **No in-house IT team needed**: we handle hosting, maintenance and updates
- ✓ **Accountants who know your books**: accounts, costing and tax designed right from the start

The EasyONE answer: enterprise-grade custom ERP, at a reasonable price.

We migrate your data, run old and new in parallel, and switch only when they tie; after go-live, accountants and IT keep supporting you.

SAP, Oracle, QuickBooks, SOS Inventory and Zoho are trademarks of their respective owners, named here only as examples of software categories; they are not affiliated with Sheng Qian CPA or EZAT.

ONE PLATFORM

Eight modules, one loop, one source of data

Sales, purchasing, inventory and costing form the operations loop; bookkeeping, payroll, tax and reporting follow along. Every module comes from systems we already run, then is tailored to your process.



Operations loop

Sales → Purchasing → Inventory → Costing

Each transaction happens once; documents, inventory and cost follow it all the way — no copying between systems and Excel.

Books & compliance

Bookkeeping · Payroll · Tax · Reporting

Every transaction posts automatically; payroll, sales tax and reports all come from the same data.

- ✓ **Append-only ledgers**: changes post as reversals, so every past step stays traceable
- ✓ **Edit a past month, it recalculates**: later months' openings update automatically
- ✓ **Sub = GL**: checked automatically each month, differences itemized

Sales

- Sales orders & shipping
- Invoicing that posts to the GL
- AR aging & statements
- Receipts & multi-currency

Built on EasyU Inventory

Purchasing

- Purchase orders & receiving
- AI purchase-invoice capture
- Vendor documents read from email
- AP aging & payments

Built on EasyU Inventory

Inventory

- Inventory ledger, reversals only
- Warehouse moves & counts
- Consignment / third-party stock
- Item numbers & lots

Built on EasyU Inventory

Costing

- Production steps & overhead
- WIP cost layers
- COGS relieved by order
- Month-end costing and checks

Built on EasyU Inventory

Bookkeeping

- GL, accounts & entries
- Bank import & matching
- Multi-currency & revaluation
- Fixed assets & depreciation

Built on EasyU Bookkeeping

Payroll

- Pay stubs & remittances
- T4s, ROEs
- Payroll posts automatically
- Department cost allocation

Built on EasyU Payroll

Tax

- GST/HST, PST/QST
- Income tax workpapers & GIFI
- CRA review package
- CPA review trail

Built on EasyU Tax workflows

Reporting

- Monthly financial statements
- Group / multi-entity reports
- Management & cost analysis
- Drill down to documents

Your formats

HOW WE DELIVER

Tailored to your process, we migrate, run in parallel, then switch

Two things make switching systems scary: data that won't move, and numbers that don't tie. We own both from day one.

1 Process diagnosis CPA + IT together

We map your process from order to financial statements and flag the most manual, error-prone steps.

Deliverable: process map · plan · quote

2 Tailored build you see every step

Start from proven modules and build only what's unique to you; adjust as you use it — not a black box delivered all at once.

Deliverable: a working system to try

3 Full data migration We do it

Opening balances, history, item master, customers and vendors, open documents — imported from your old system and Excel, then tied out line by line.

Deliverable: opening balances and history that tie

4 Parallel run Switch only when it ties

Old and new run side by side, reconciled account by account each month, every difference traced; you switch when you're satisfied.

Deliverable: monthly tie-outs

5 Go-live & support Ongoing support

Month-end support and staff training; accountants and IT stay with you, adding features as needs change.

Deliverable: a stable month-end

PARALLEL RUN

Parallel run: switch only when it ties

Before cut-over, both systems record the same month and are tied out account by account.

Account (period end)	Old system	EasyONE	Diff.
Inventory	1,284,560.12	1,284,560.12	0.00
Accounts receivable	642,318.40	642,318.40	0.00
Accounts payable	395,742.86	395,742.86	0.00
Bank (multi–currency)	218,904.55	218,904.55	0.00

Month 1 ✓ Month 2 ✓ Month 3 ✓ Switch →

Illustrative figures, not client data.

Wherever your data lives, we import it

QuickBooks Online · QuickBooks Desktop · Xero · SOS Inventory · Excel ledgers · Bank statements PDF / CSV

Import is not “drop the file in”: account mapping, item numbers, merged customers and vendors, foreign-currency balances — it's done only when every line ties to the old system's reports.

What you do

- ✓ Tell us how you work today and where it hurts
- ✓ Send exports from your old system and Excel
- ✓ Review the tie-out once a month during the parallel run

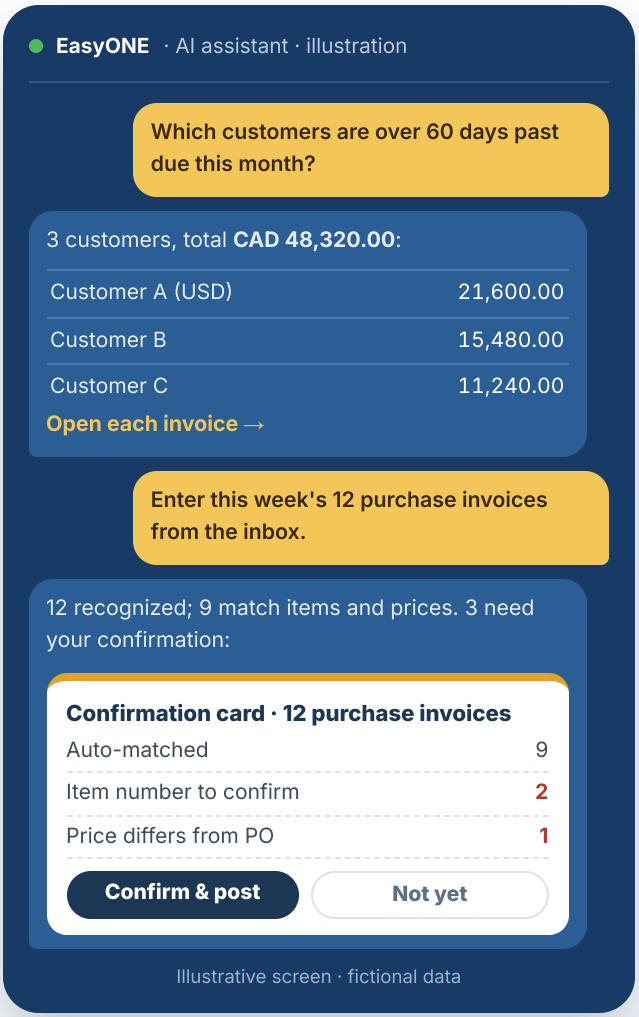
What we do

- ✓ Process design, customization, data import
- ✓ Monthly tie-outs and variance tracing during the parallel run
- ✓ Month-end support, training and ongoing help after go-live

AI INSIDE

Ask anything, move faster, people confirm every step

AI here isn't a chat box on the side: it reads your books and drafts in your process — and a person confirms before anything is written.



Ask in plain language

Ask about balances, aging, margins, inventory or the story behind any document; answers cite their source and open to the detail.

Automation: let the system do the repetitive work

- AI reads invoices and receipts, straight from email
- Bank lines classified automatically, with matching suggestions
- Month-end checklist checks itself and lists what's missing
- Recurring entries and FX revaluation drafted automatically

AI assistant: work in a conversation

Connects directly to AI assistants such as Claude, so staff can look up the books, enter documents and run month-end in a conversation — with per-person permissions on what they can do and which company they can see.

AI drafts, people confirm

Every write is shown to a person first.

Confirmation card
Every change listed before writing; runs only when a person approves

Full audit trail
Who confirmed what, and when, is recorded

Reversible
Sensitive data stays out of AI; mistakes roll back in one click

You can also ask sample questions

- "How much lower was last month's gross margin, and why?"
- "Has this vendor invoice been paid?"
- "What's this month's FX gain or loss on the USD account?"
- "Which month-end steps are still open?"

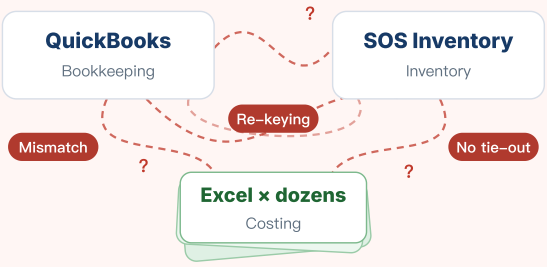
CASE STUDY

A mid-sized manufacturer: from three data silos to one system

Books in QuickBooks, inventory in SOS Inventory, costing in dozens of Excel files — the same shipment showed three different numbers in three places.

Anonymized | Mid-sized manufacturer | Imported materials · multi-currency | Multi-step costing | Consignment stock | Group reports | Kicked off Aug 2026 · closing in the new system since Sept

BEFORE



AFTER



One system, one source

- ✓ Operations, inventory, costing and books connected
- ✓ Subledgers tie to the GL every month
- ✓ Click any number on a report to see its documents

What we built

- ✓ **Inventory, costing and accounting connected in one system**
- ✓ AI reads purchase invoices from email and matches them by container
- ✓ Imported opening balances and 4 months of history, reconciled in parallel with the old system
- ✓ Process costing and WIP cost layers; COGS relieved by order
- ✓ Bank matching, per-line sales tax, FX revaluation
- ✓ Staff run month-end through an AI assistant, confirming each write

Cost follows the goods — every step has a ledger; every number drills down

Raw materials	→	WIP	→	Finished goods	→	COGS	→	Group reports
Imported · multi-currency		Multi-step process		Matched to orders		Relieved by order		Generated by the system

Sub = GL
Inventory subledger ties to the GL monthly

< $0.05
AR and AP subledgers vs. GL

8
monthly group reports (incl. sales-tax report) generated by the system

2,700+
automated tests guard every change



We run on it too: Sheng Qian CPA

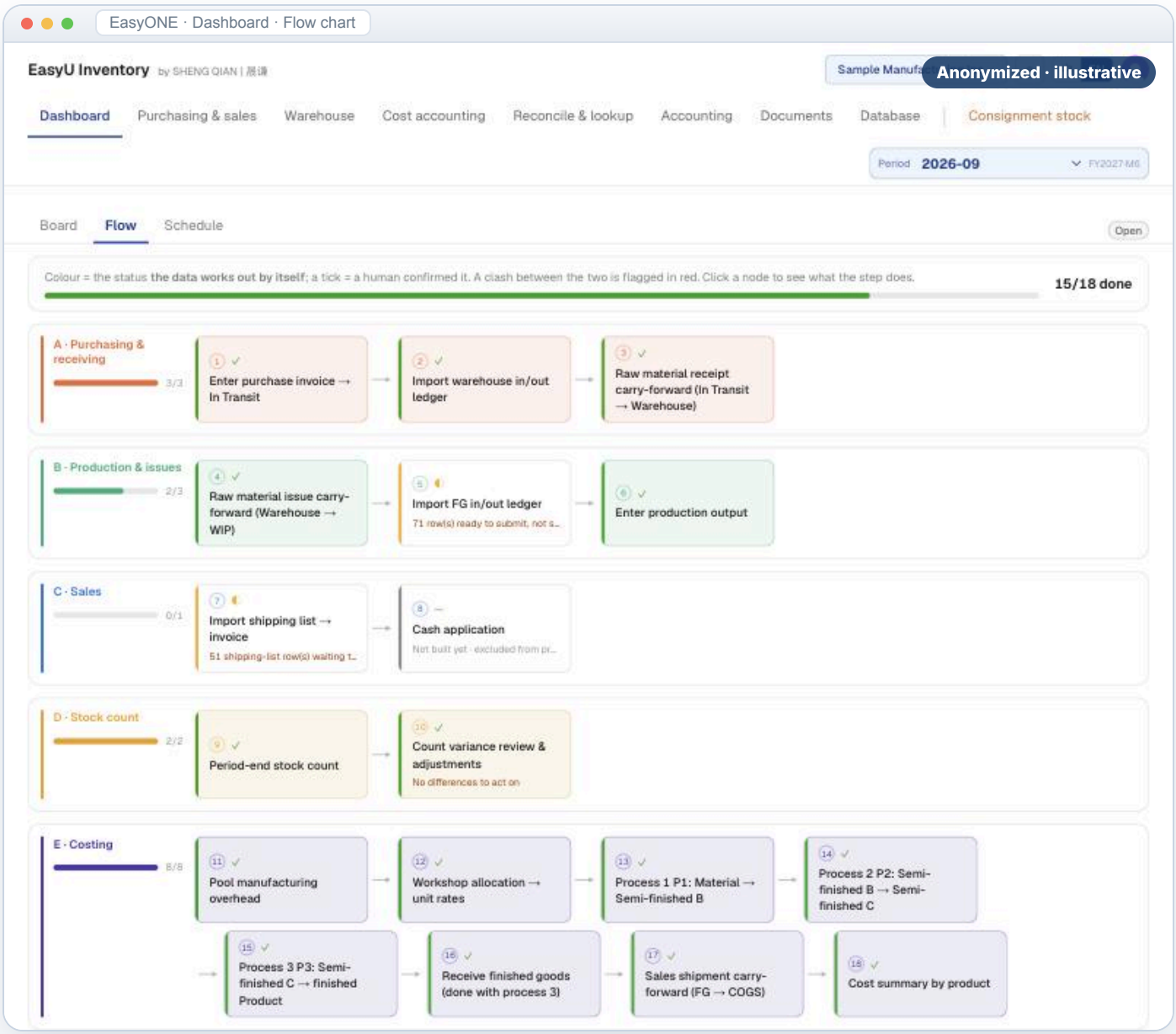
Our own firm runs day to day on a system we built — the same approach and the same team you get.

Client 360 | Tasks & owner sign-off | Outlook mail filing | E-sign | Quotes, invoices & payments | Corporate registers | AI assistant access

INSIDE THE SYSTEM

Built around their own process: month-end as one flow chart

Screens from the same manufacturer's system (names, products and amounts replaced). Every company closes its month differently — theirs became the flow chart below.



1 Their own month-end steps

Purchasing & receiving → production & issues → sales → count → costing → close, one node per step.

2 See where you are at a glance

Color shows data status, a tick means a person confirmed it; remaining and blocked steps are flagged.

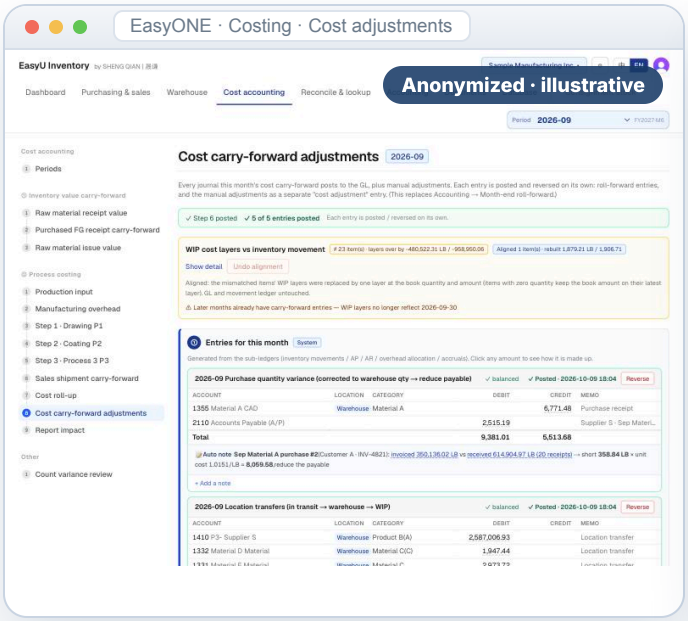
3 Click a node to open it

Each node opens its working page — month-end doesn't rely on memory or checklists.

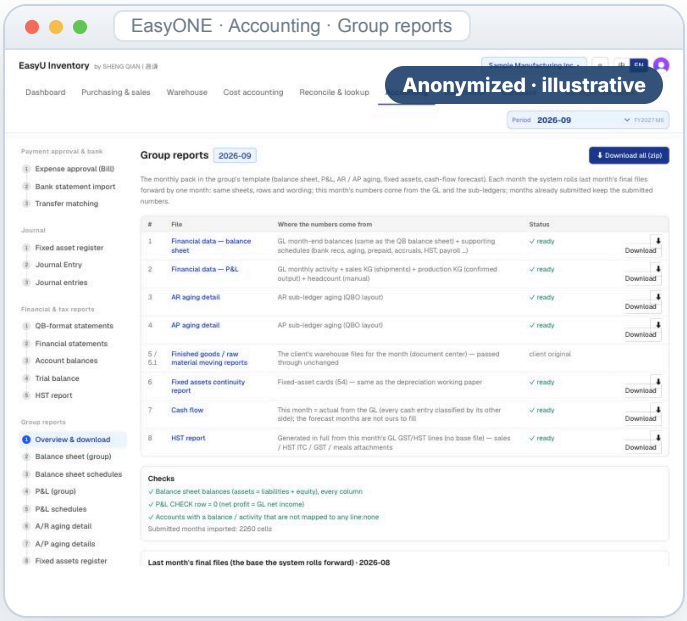
INSIDE THE SYSTEM

Costing, group reports, counts — all in one system

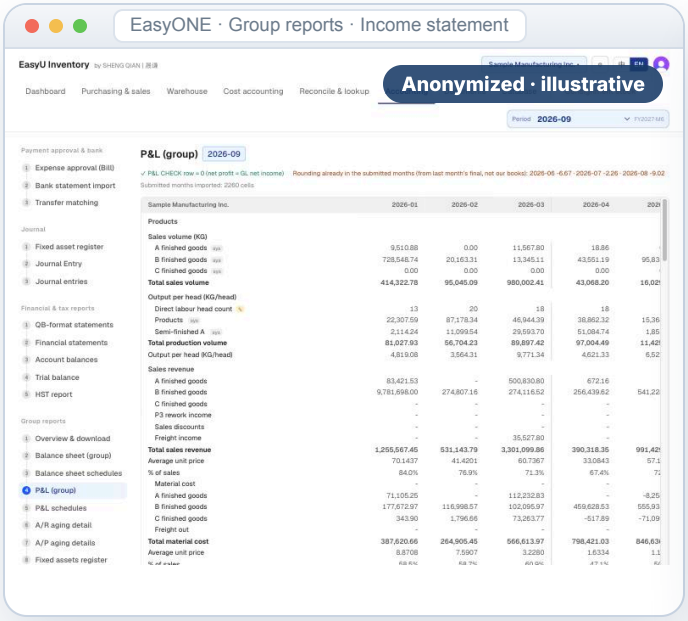
Work that used to be pieced together in Excel and checked by hand is now calculated by the system on their own basis — and posted after a person confirms.



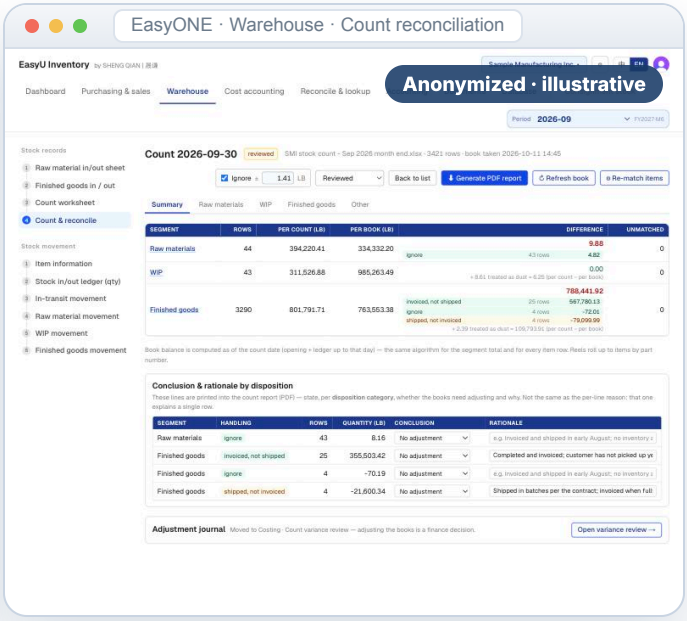
Costing Every entry group is calculated by process step and posts only when it balances; WIP cost layers are checked automatically, and postings can be reversed.



Group reports Eight reports roll forward from last month's final version automatically, with checks that the balance sheet balances and net income ties to the GL.



Group income statement Months side by side: volume, capacity, unit price and gross margin in one table; CHECK row = 0, tied to the GL.



Count reconciliation Counted vs. book, section by section; differences are grouped by cause (invoiced not shipped, shipped not invoiced…) and the explanations print straight into the count report PDF.

WHY CPA × IT

Accountants and IT together: fewer detours than traditional custom builds

In traditional custom development, a software firm builds what you describe — and whether the books, tax and costing are right often only shows up after go-live.

	Traditional custom build	EasyONE: CPA × IT
Requirements	— You spell out the requirements; the developer codes them	✓ Accountants first map your **process, accounts and costing basis** before any development
Are the books right?	— Developers rarely know accounting; mismatched reports surface after go-live	✓ How each transaction posts is **decided before development**; subledgers checked against the GL every month
Tax compliance	— Sales tax and payroll deductions are yours to verify	✓ GST/HST, payroll deduction and corporate tax rules are **built into the system from design**
Data migration	— Often quoted separately, or left to you	✓ Opening balances and history — **we migrate them**; old and new run in parallel until they tie
After go-live	— Delivery ends the project; month-end and reconciliation are on you	✓ **Accountants support month-end**; the system adapts as your business changes
Data security	— Security is often patched in later; permissions and audit trails are incomplete	✓ The architecture & security team is involved **from the design stage**: tiered permissions, full audit trail, data kept in Canada
When issues arise	— The software firm and the accountant blame each other	✓ **One accountable team** — no relaying messages
Fees	— Billed by the hour; every change costs more	✓ **Diagnosis before quote**, with several pricing options

Books right the first time

System and books tie from day one — no rework after go-live.

Close from day one

Parallel run until it ties, so you close normally from the first month.

One team, start to finish

Accountants and IT on one team — no finger-pointing between firms.

How the two teams work together an accountant signs off every step

Discovery — Map your process together — CPA + IT

→ **Accounting design** — Accounts, costing, posting rules — CPA

→ **Architecture & build** — Security design, build, deploy — CPA + IT

→ **Tie-out & sign-off** — Monthly parallel tie-out — CPA

→ **Go-live support** — Month-end support, adapts — CPA + IT

"Traditional custom development" means the common approach where only a software vendor builds to your spec. Practices vary; this is a general comparison.

THE TEAM

Accountants who know the books, plus an architecture & security team

ERP projects usually fail because no one understands both your books and your system. And once all your data lives in one system, architecture and security have to be right from day one.



SHENG QIAN CPA

Registered with CPA Ontario

- ✓ **Accounting**: chart of accounts, costing method, month-end and reporting basis
- ✓ **Tax**: GST/HST, corporate and payroll tax — compliance built in from the start
- ✓ **Process**: years with small and mid-sized businesses — we know where things break
- ✓ **Platforms already running**: EasyU incorporation, payroll, bookkeeping and tax already serve clients

Process diagnosis · Accounting design · Data import & tie-out · Accounting support after go-live



EZAT · Architecture & Security

Canadian firm · architecture, security, cloud, fintech

- ✓ **System architecture**: cloud-native, microservices, high availability — design through go-live
- ✓ **Security design**: threat modeling, hardening, tiered permissions, incident response plans
- ✓ **Financial-grade experience**: security architecture for digital banking, payments and custody
- ✓ **Stable operations**: automated deployment, infrastructure as code, monitoring and observability

Founding partner · 20+ yrs · Technical lead · 10+ yrs · System architects · Security & operations · AI engineers · QA · Full-stack engineers

Systems EZAT has built Anonymized · by domain

AI agent & workflow platform
AI agents, scheduled tasks, tool integrations, human approval

Unified AI API & billing platform
Multi-model access, usage billing, quota and permission controls

Large digital banking & payments ecosystem
Accounts, payments, custody — bank-grade security architecture

Medical-aesthetics chain platform
Multi-location, bilingual, online booking and membership

Municipal services platform
Connecting residents and city services in one system

High availability & observability
Faster real-time APIs, monitoring and alerts, reliable data pipelines

Sheng Qian CPA

Business & accounting design, data import and reconciliation, month-end and tax support

EZAT

Architecture & security, development and deployment, hosting and operations

You deal with one team

No relaying messages between accountants and programmers

TWO TEAMS, TWO STRENGTHS

Two teams, each guarding what matters

SHENG QIAN CPA 晟谦

Registered with CPA Ontario · Richmond Hill

ACCOUNTING · SHENG QIAN CPA

A team that understands every jurisdiction you deal with

A Chartered Professional Accountants firm in Richmond Hill, Ontario, providing accounting, bookkeeping, tax and consulting services to businesses, families and individuals in Canada, Mainland China and Hong Kong. Many of our clients' affairs span more than one country — we combine local Canadian experience with a deep understanding of cross-border matters.

20+ years
In accounting and tax

4 CPA designations
Canada · Mainland China · Hong Kong · UK

Big 4 background
PwC, EY and Deloitte

3 markets served
Canada · Mainland China · Hong Kong

Professional

Our team holds CPA designations in Canada, Mainland China, Hong Kong and the UK, and brings Big Four standards to every engagement — no matter the size.

Trust

We take your affairs seriously. Every file is handled with confidentiality, independence and the professional standards required by CPA Ontario.

Excellence

We have served a wide range of corporations, families and individuals, and we measure success by clear advice, accurate filings and long-term relationships.

EZAT

ARCHITECTURE & SECURITY · EZAT

Built for Today. Ready for Tomorrow.

Smarter systems. Stronger security. Built to grow with your business.

Your business shouldn't have to adapt to technology. Technology should work for you. We combine enterprise-grade architecture, security, and AI to make your operations simpler, safer, and more efficient.

Grow Without Limits

Built to Scale
Whether you're a growing business or expanding globally, your system grows with you — without starting over.

Global Ready
Support multiple locations, currencies, business entities, and integrations — all connected in one platform.

Reliable by Design
Modern cloud architecture, automated monitoring, and high availability help keep your business running smoothly.

Your Business, Your Data, Protected

Smart Access Control
Employees only see and manage what they're authorized to.

Audit Trails
Important actions and financial changes are recorded, so you know who did what and when.

Data Protection
Secure system configurations, threat modeling, and Canadian data hosting help safeguard sensitive business information.

AI That Actually Works for Your Business

Custom AI Agents
AI tailored to how your business operates — handling repetitive tasks, connecting systems, and reducing manual work.

Controlled AI Automation
AI assists with repetitive tasks, but sensitive operations require human approval before changes are made.

Less manual work. More control. A system that grows with you.

PRICING

We learn your needs first, then offer several pricing options

We diagnose your process, data volume and the modules you need, then give you several options with written quotes — you choose.

A good fit if you have

- Inventory or production
- Import/export, multi-currency
- Multiple entities / group reporting
- Processes off-the-shelf software can't fit
- Several apps plus Excel, messy data

BY MODULE

Mix and match modules

Sales, purchasing, inventory, costing, bookkeeping, payroll, tax, reporting — pick only what you use; never pay for features you don't need.

IN PHASES

Go live in phases

Start with the biggest pain point, add the next once it runs smoothly; each phase is quoted separately.

FLEXIBLE PAYMENT

Flexible payment

Implementation fee + monthly fee, or pay by phase — agreed together after the diagnosis.

ALL-IN SUPPORT

Support included monthly

Hosting, maintenance, updates and ongoing support from accountants and IT are all in the monthly fee.

✓ Pricing depends on modules, data volume and customization; you get a written quote after the diagnosis, based on the plan we both confirm.

1. **Free diagnosis** — One meeting to map process and pain points
2. **Options & quotes** — By module and phase, in writing
3. **Sign and build** — Start with the biggest pain point
4. **Import → parallel → live** — Switch when it ties; support after go-live

- **Written quote** — Several options after diagnosis
- **Switch when it ties** — Monthly account-by-account
- **Data in Canada** — Permissions & audit trail
- **One accountable team** — Accountants + IT

GET STARTED

Start with a conversation — a free process diagnosis.

We start by listening to how you work today and where it hurts most — then show you what EasyONE can do, with several pricing options.

SHENG QIAN CPA 晟谦 — PROFESSIONAL · TRUST · EXCELLENCE × EZAT

Book a conversation

Sheng Qian CPA × EZAT architecture & security team

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Scan to learn more

Fair price
Enterprise-grade custom ERP at a reasonable price

Your process
Eight modules, one loop

We migrate the data
Parallel run until it ties

Accountants × security
One accountable team

EasyONE Solutions
by SHENG QIAN CPA × EZAT

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